



GALICIA  
ATLANTIC  
G R O U P S

*"Complete group travel solution  
in Galicia."*

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## ABOUT US

# A local DMC in the Rías Baixas.

Galicia Atlantic Groups is a DMC (destination management company) specialised in international group travel to Galicia. We operate from our own hotel in Sanxenxo, in the heart of the Rías Baixas region.

## Who we are

We are not a reseller. We own and operate the hotel, the restaurant, the operations team and the relationships with local suppliers (coach companies, official guides, wineries, boat operators). That control allows us to deliver a consistent experience for every group, season after season.

## Why work with us

- ◆ **Single point of contact** for accommodation, meals, transfers, guides, excursions and experiences.
- ◆ **Net B2B rates** with clear seasonality, no hidden surcharges and transparent terms.
- ◆ **Hands-on operations team** based in Sanxenxo, available throughout each group's stay.
- ◆ **Multilingual service:** English, German and French guides available on request.

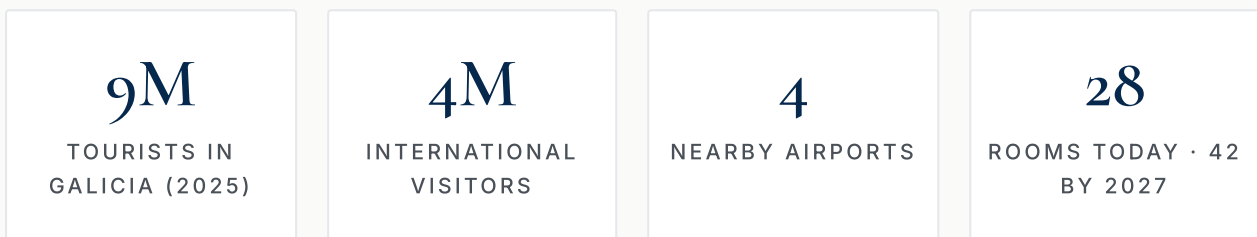


*We don't sell rooms.  
We sell a complete Galicia experience  
for international groups.*

## DESTINATION

# Galicia. Authentic Atlantic Spain.

*Less crowded than the Mediterranean, with its own identity: Atlantic coast, Albariño wine country, the world-renowned Camino de Santiago, fresh seafood and a slower, more genuine pace of travel.*



## Air access

- ◆ **Santiago de Compostela (SCQ)** — 1h drive · main hub, direct flights from London, Dublin, Frankfurt, Paris, Brussels.
- ◆ **Vigo (VGO)** — 30 min drive · regional flights and Madrid connections.
- ◆ **A Coruña (LCG)** — 1h30 drive · alternative northern Galicia option.
- ◆ **Porto (OPO)** — 2h drive across Portuguese border · long-haul hub with US, UK, DE, FR direct connections.

## Highlights within reach

- ◆ **Santiago de Compostela** · UNESCO World Heritage, end of the Camino, cathedral and historic centre.
- ◆ **Rías Baixas** · The "low estuaries", home of the Albariño wine and seafood culture.
- ◆ **O Grove & A Toxa** · Seafood capital, mussel rafts, thermal springs.
- ◆ **Combarro & Cambados** · Picturesque fishing villages, Galician hórreos, wineries.
- ◆ **Atlantic Islands National Park** · Cíes and Ons islands, white-sand beaches.

## THE HOTEL

# Hotel Casa Román.

Our home base in Sanxenxo: 28 rooms today, growing to a 42-room group base for the 2027 season, with a full-service restaurant and in-house operations team. The ideal size for international groups of 30 to 55 pax.



## Facilities & capacity

<b>Rooms</b>	28 today · double, triple & single (42-room base for 2027)
<b>Group capacity</b>	From 25 to 60 pax · ideal 35-50 pax
<b>Board options</b>	Bed & Breakfast · Half Board · Full Board · Custom
<b>Restaurant</b>	In-house · Galician cuisine · group menus by market
<b>Location</b>	Sanxenxo town centre · 5 min walk to beach
<b>Languages</b>	Spanish · English · basic French & German on staff

**Group ideal use:** *senior groups, cultural & gastronomic tours, Camino extensions, food & wine programmes, incentive groups and Northern Spain / Portugal circuits.*

## OUR PROGRAMS

# Four ready-to-sell group programmes.

All programmes are fully operated by our team: accommodation, meals, coach, official guides, excursions and experiences. Custom variations available.

**3D / 2N · PACKAGE A**

## Rías Baixas Escape

**Group size:** 25-40 pax

**Target markets:** PT · FR-South · domestic premium

A short coastal break combining Sanxenxo, Combarro, Cambados and Pontevedra with Albariño tastings.

FROM / PAX

**€320**
**4D / 3N · PACKAGE D**

## Camino Final + Sanxenxo

**Group size:** 25-40 pax

**Target markets:** IE · UK · US religious / Camino tours

For Camino operators: a recovery extension on the Atlantic coast after Santiago, with wine, sea and rest.

FROM / PAX

**€540**
**FEATURED**
**5D / 4N · PACKAGE B**

## Galicia Essential

**Group size:** 35-50 pax

**Target markets:** UK · IE · FR · BE · DE

Our flagship programme. The best balance of coast, culture, gastronomy and Santiago in a manageable 4-night stay.

FROM / PAX

**€680**
**7D / 6N · PACKAGE C**

## Galicia in Depth

**Group size:** 30-45 pax

**Target markets:** DE · NL · US senior · premium

Slower-paced premium itinerary with Atlantic Islands excursion, Costa da Morte, full Albariño route and gala seafood dinner.

FROM / PAX

**€1,080**

Indicative net B2B rates per pax based on Half Board, mid-season, group of 40 pax. Detailed pricing per season available on request.

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FEATURED · 5D / 4N

# Galicia Essential day by day.

*Our flagship programme. Group of 40 pax · Half Board · ideal for UK, Irish, French, Belgian and German operators.*

**01**  
DAY

## Arrival · Welcome dinner in Sanxenxo

Airport transfer (Santiago, Vigo or Porto) · Hotel check-in · Welcome cocktail with Albariño wine · Dinner at the hotel restaurant · Programme briefing.

**02**  
DAY

## Combarro · Cambados · winery lunch

Morning visit to Combarro, the picturesque fishing village known for its waterfront hórreos. Continue to Cambados, capital of Albariño wine. Lunch at a local winery including tasting. Afternoon free in Cambados. Dinner at the hotel.

**03**  
DAY

## Santiago de Compostela · full day

Full-day excursion to Santiago de Compostela with official local guide. Visit the Cathedral and Pórtico de la Gloria, the Old Town and the Pilgrim's Office. Lunch at a traditional restaurant in the city. Return to Sanxenxo for dinner at the hotel.

## FEATURED · CONTINUED

# Galicia Essential day by day.

**04**  
DAY**O Grove · ría boat trip · seafood feast**

Morning visit to O Grove and A Toxa island. Boat trip in the Arousa estuary with onboard mussel and oyster tasting straight from the rafts. Seafood lunch at a port-side restaurant. Free afternoon in O Grove. Themed dinner with traditional Galician music at the hotel.

**05**  
DAY**Pontevedra · departure**

Morning walking tour of Pontevedra's old town (a pedestrian-only historic centre). Group lunch. Afternoon transfer to airport (Santiago, Vigo or Porto).

**INCLUDED IN THE PROGRAMME**

- ◆ 4 nights at Hotel Casa Román in double room with Half Board.
- ◆ All transfers and excursions by 55-pax coach with experienced driver.
- ◆ Official local guides at Santiago de Compostela, Combarro, Cambados and Pontevedra.
- ◆ Winery lunch with Albariño tasting · seafood lunch in O Grove · Arousa estuary boat experience.
- ◆ Welcome cocktail · gala dinner with Galician music.
- ◆ Tour leader assistance throughout the stay.

## EXPERIENCES

# Add-ons that make the trip.

*All experiences are bookable as part of any of our programmes or as standalone add-ons for tailor-made groups.*

## Albariño winery experience

Guided tour, tasting of 4 wines and traditional Galician lunch at a Designation of Origin winery in Cambados. From €38/pax.

## Arousa estuary boat trip

Catamaran cruise through the largest Galician estuary with onboard fresh mussel and oyster tasting from the rafts. Local guide. From €18/pax.

## Santiago de Compostela private tour

Full-day excursion with official guide, cathedral entry and Pórtico de la Gloria. Optional pilgrim's lunch at a historic restaurant. From €45/pax.

## Galician seafood gala dinner

Themed evening at the hotel with traditional Galician music, multi-course seafood menu and Albariño wine pairing. From €52/pax.

## Atlantic Islands National Park

Boat excursion to Cíes Islands (summer only) or Ons Island. Guided coastal walk. Picnic lunch on board or at island. From €36/pax.

## B2B CONDITIONS

# Working with us.

*Clear, simple terms designed to make group operations predictable for both sides.*

## Pricing & quotations

CONCEPT	TERMS
Currency	Euros (EUR) net per pax · taxes included
Seasonality	Low (Nov-Mar) · Mid (Apr-Jun, Oct) · High (Jul-Sep)
Quotation	Tailored quotation within 48 working hours of request
Validity	30 days from quotation date
Minimum group size	25 pax · smaller groups available with supplement

## Booking, payments & allotment

CONCEPT	TERMS
Confirmation deposit	25% upon contract signature
Second payment	50% · 60 days before arrival
Final balance	25% · 21 days before arrival
Allotment release	4-6 weeks before arrival (varies by season)
Rooming list	21 days before arrival

## B2B CONDITIONS · CONTINUED

# Cancellation policy.

*Standard cancellation terms for confirmed groups. Adjustable for long-term partners.*

## Cancellation timing & charges

CANCELLATION TIMING	CHARGE
60+ days before arrival	Deposit retained (25%)
60 - 30 days	50% of total
30 - 7 days	75% of total
Less than 7 days	100% of total

*The above conditions are standard and may be adjusted for long-term partners with allotment contracts and recurring volume. Force majeure events (closures, travel restrictions) are handled case by case and in good faith.*

## No-show & reductions

Reductions in the number of pax after the final rooming list deadline (21 days before arrival) are charged at 100% of the corresponding pax cost. No-shows on the day of arrival are charged at 100%.

## GET IN TOUCH

Let's plan  
your 2027 group.

## Request a quotation within 48 hours.

*Send us your group profile (market, dates, pax, board, budget range) and we'll  
come back with a tailored proposal.*

[info@galiciaatlanticgroups.com](mailto:info@galiciaatlanticgroups.com)

[galiciaatlanticgroups.com](https://galiciaatlanticgroups.com)

Sanxenxo · Rías Baixas · Galicia · Spain

### Operations & sales contacts

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A dedicated B2B sales contact will be assigned to your account after the first cooperation is confirmed.



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